

TRAINER PROFILE

TRAN QUANG TUAN HUY

PERSONAL DETAILS



Gender: Male
Nationality: Vietnamese

EDUCATION

- Bachelor of English - University of Foreign Languages Studies.
- Training Certificates of Prudential & AIG group:
 - Awareness Before Change Course
 - Synergistic Team Working Program
 - Effective Leadership Program
 - Professional Pattern Management (PPM) of Garry Kinder
 - Prudential Management Skills 1, 2, 3
 - Selection & Interviewing Skills
 - Strategically Human Resource Management and Training System by BSC Tool
 - Talent Management etc...

EXPERIENCES

Mr.Huy has been deeply experienced in insurance & banking industry for over ten years. He has kept senior management & training positions in multi-national Insurance Corporation and Vietnamese Banks as follows:

- Professional Trainer - VAPT
- Regional Development Manager – Prudential Vietnam: Managing 1 Sales group with 5 Regional Development Officers & 3 Trainers belonging Staff Channel; and nearly 150 Agency Branch Managers / Agency Unit Managers (BMs/UMs) and nearly 3000 agents belonging Agency Channel.
- Head of Training - AIG Non-life Insurance Group.
- Deputy Director of Training cum Recruitment Manager – Techcombank.
- Training Director of the South – VP Bank.
- HR Director - FinStar (Financial) Group.
- HR Director – Vietcapital Bank.

SPECIALIZED TRAINING

Mr. Huy have designed & conducted soft-skill training programs including:

- **Inter-Personal Skills:**
 - Presentation Skills
 - Communication Skills
 - Negotiation Skills
 - Teamwork

- Time Management
- Problem Solving & Making decision
- **Sales & Service Skills:**
 - Consulting Selling Skills
 - Effective Customer Service
 - Complaint Solving Skills
- **Management Skills & Leadership:**
 - Basic management Skills
 - Leadership
 - Planning
 - Supervision
 - Motivation
 - Interviewing Skills
 - Effective meeting organizing Skills
 - Influencing Skills
- **Other Soft – Skills:**
 - Train The Trainer
 - Social Style
 - HR Development & Training Skills for HR & Training Director
 - Building KPIs & Performance Management System
 - Talent Management
 - ...

TRAINED COMPANIES

Coca Cola	SAMSUNG Việt Nam	Posco Vietnam	Sparton
Petrol Vietnam	OCB	Pou - Yuen Vietnam	Vianco
Tran Phu Printing Co.;	Tan Son Nhat Cargo Service JSC	British American Tobacco (BAT)	VSIP
Louis Dreyfus Commodities	Perfetti van melle Vietnam	Bel Vietnam	Wanek Furniture
O-IBJC Vietnam	Barea Serece	Hanes Brands INC	Heineken
Bosch	SCG	Panasonic	Obayashi

Canon	JGC Vietnam	Terumo	Vinata
Plus	Nidec Sankyo	Brother	Kyocera
Asti	Toda	Onward	Shyang Hung Cheng
Calofic Cai Lan	Lạc Ty	Fuluh	Chi Hung Vietnam
Jia Hsin	Cibao	Exim Bank	Techcombank
VP Bank	OCB Bank	Viet A Bank	Sacombank
CB Bank	Vietcombank	Maritime Bank	Military Bank
PVcomBank	VIB Bank	SCB	SEABank
FE Credit	Viet Credit	Bao Minh CMG	Groupama
ACE Life	Cathay Life	BIC	Di-central
NetN@m	FPT Software	Datalogic	Vinatrans
Vinalink Logistics	Vinataba	E-Sport Vietnam	Dongtam Group
Betong 6	Masan Group	Thibidi	Thien Long Co.;
Fahasa	Vietnam Airline Engineering Co.;	Traveloka	Transcosmos VN
Thái Tân	VinGroup	NutriFood	Saigon New Port Corporation
Long Hau Industrial Park	Hiep Phuoc Industrial Park (HIPC)	Trung Nam Group	BMT Group
Dat Xanh Group	Sonadezi Long Thanh	AMATA Bien Hoa	Codupha Pharmaceutical Co.;

Imex Pharm	Nafarma	Petrovietnam Technical Services Corporation (PTSC)	PetroVietnam Fertilizer and Chemicals Company (PVFCCo.)
Phu My Fertilizer Co.;	HCM States University	University of Natural Science	Ton Duc Thang University
Saigon Tiep Thi Newspaper	Petrovietnam Manpower Training College	AIT-VN	ITD Vietnam
TUV Rheinland Vietnam	BSI Vietnam	Bureau Veritas Vietnam	Inconic
BTCI	BCC	MiMax	SAM Management

